the position of vice president of insurance services.

"Working to make processes involving multiple departments work more effectively," is what Paretti said he likes best about his current position. One of his primary jobs focuses on LAMMICO's corporate process improvement initiative. The process involves documenting and analyzing existing workflows to identify opportunities for improvement.

Holding a BS in marketing along with the AIC and ARM designations, he is now working toward a CPCU, which is 50 percent completed. Paretti told CEM that Tillinghast's medical professional liability seminar and "Eight Characteristics of the Awesome Adjuster – Customer Service" were the most valuable training classes that he attended.

Paretti attributes his success to great managers and coworkers and to "treating others how you expect to be treated. Every experience that God gives us, every person he puts in our lives, is the perfect preparation for the future that only he can see." He also says the most important thing he has learned is

their ambition. "If you are new in the industry, always know the steps you will need to take in order to reach your next professional goal," Bright says. "As I see the new associates move on to bigger and better things, it makes me really proud." With Martha's outlook on life and her attitude about continuing education, it's not difficult to see why they succeed. Bright transfers her passion, enthusiasm, and love for the industry.

She also expresses her gratitude to the influential people in her professional life: Bill Grey, her first supervisor, for seeing the shine in a rough stone; and Linda Timpe, her current manager, whose trust and encouragement has afforded her countless opportunities to grow.

that "goals and objectives are essential if one is to reach his fullest potential."

As a Louisiana resident, Paretti's future ambition is to continue working to keep medical professional liability rates reasonable in the state. When not working on his career goals, he loves attending his children's activities and spending time with family and friends.

NEWS | BRIEFS

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We are delighted to welcome our newest members who have joined International Insurance Institute's member list, either through on-site training programs or training materials.

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